

A STAR ALLIANCE MEMBER 

DISC-
OVER

¡BIENVENIDO A BORDO!



¡HOLA

25 NOV 2020

ANA 
Inspiration of JAPAN

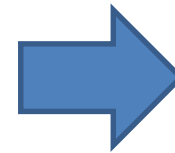




All Nippon Airways

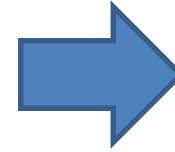
ANA

Lufthansa



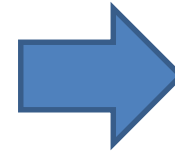
LH

British Airways



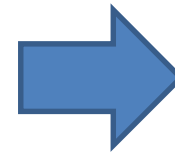
BA

Iberia



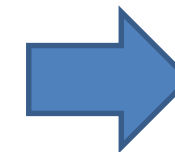
IB

Japan Airlines



JL


All Nippon Airways



NH ?



Inspiration of JAPAN

A STAR ALLIANCE MEMBER 

DISCOVER

HISTORIA DE LA EMPRESA

BREVE RESEÑA

1952

Fundada

1986

Primeros vuelos internacionales

1999

Unido a *Star Alliance*

2012

Joint Venture entre ANA-Lufthansa

2012

Primera aerolínea Japonesa que recibió la calificación de 5 estrellas *Skytrax*



DISC- OVER

¿QUIEN ES ANA?

FLOTA

304 Aviones en 2018

DREAMLINER B787

67 en 2018

RUTAS

87 Internacionales / 157 Domésticas

PASAJEROS 2018

54.4 millones

EMPLEADOS 2018

43,466 empleados

EMPRESAS CONJUNTAS

United Airlines / Lufthansa group



DISCOVER ANA FIRST CLASS – THE Suite

THE
Suite
First Class



FIRST CLASS

THE Suite

ANA FIRST CLASS – THE Suite

Available only on B777 configurations (LON-TYO flight)

ANA
WiFi
Service



- Laptop power point, USB port and iPod connector
- 43 inch touchscreen monitor
- 450 entertainment programs on AVOD (Audio-Video on demand)
- Spacious, self-contained shell seat with a door to ensure privacy

- 28.1 inch (71 cm) seat width
- 32.9inch (83.5 cm) bed width
- 80.1 inch (203.5cm) length



- A selection of luxury amenities



- Seat turns into a fully flat bed



- East or West à la carte menus by THE CONNOISSEURS – the culinary experts



- Cleverly designed compartments for clothing, baggage and personal items



ANA Inspiration of JAPAN

A STAR ALLIANCE MEMBER

#WeAreJapan

DISCOVER ANA BUSINESS CLASS – THE Room

Business Class

THE Room



DISCOVER

BUSINESS CLASS THE Room []

ANA BUSINESS CLASS – THE Room



- Large 24-inch 4K monitor
- 450 entertainment programs on AVOD (Audio-Video on demand)
- Laptop power point, USB port and an iPod connector



- 22.2 inch (56.4cm) seat width
- 37.7 inch (95.7cm) Bed width
- Seat turns into a fully flat bed
- Bed length: 77.4 inch (196.5 cm)
- ANA Sky Bar
- Lounge access at airports



- Big sliding table & side table



- East or West à la carte menus by THE CONNOISSEURS – the culinary experts

- A selection of luxury amenities



- Wide seat complete with a cushion made in collaboration with Nishikawa Sangyo for superb comfort



PREMIUM
ECONOMY

ANA PREMIUM ECONOMY – IT'S THE BUSINESS



DISCOVER

**PREMIUM
ECONOMY**

ANA PREMIUM ECONOMY IT'S THE BUSINESS

ESPACIOSO PARA TRABAJAR O RELAJARSE



- Adjustable 15.6 inch touch LCD panel
- 450 entertainment programs on AVOD (Audio-Video on demand)
- Laptop power point, USB port and an iPod connector



- Personal reading light

- 38 inch (97cm) seat pitch
- 18.5 inch (47cm) width
- 17% larger living space than Economy
- Separate cabin from Economy
- Lounge access at following airports:
 Japan: Tokyo Narita, Tokyo Haneda
 Europe: London, Paris, Brussels, Vienna
 North America: New York, Los Angeles, Washington D.C., San Jose, Seattle, Chicago, San Francisco, Houston, Vancouver, Mexico City
 Asia/Oceania: Singapore, Jakarta, Bangkok, Kuala Lumpur, Sydney, Mumbai, Delhi



- Large table that swivels 90 degrees (easy aisle access)



- A selection of Business Class beverages and desserts



- Adjustable headrest and adjustable footrest

ECONOMY
CLASS

ANA ECONOMY CLASS – MÁS ESPACIO



DISCOVER

ECONOMY CLASS

ANA ECONOMY CLASS – MÁS ESPACIO CARACTERÍSTICAS



- 34 inch (86 cm) seat pitch x 17.3 inch (44 cm) width
- 6 way adjustable headrest which folds inwards as well as height
- Free baggage 23kg x 2
- Snack during whole flight



- Toys for kids



- 3-step shifting footrest



- 13.3 inch LCD touch panel wide monitor
- 450 entertainment programs on AVOD



- Universal laptop power port, USD port

And it's all By Design.

Sala VIP ANA

✈ Entrada



✈ Espacio Relax



✈ Sake Japonés



✈ A la carta



JAPAN'S ONLY
5-STAR AIRLINE

DISCOVER INTERNET WIFI A BORDO

Access the internet, use email, and stay connected with social network sites on your smartphones, tablets, and other devices using our inflight WiFi service*

*Fees may apply

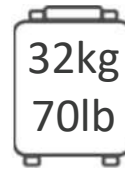


DISCOVER EQUIPAJE PERMITIDO



FIRST CLASS

ANA FIRST CLASS:
Up to 3 pieces



BUSINESS CLASS

ANA BUSINESS CLASS:
Up to 2 pieces



PREMIUM ECONOMY

ANA PREMIUM ECONOMY AND ECONOMY CLASS:



ECONOMY CLASS





Up to 2 pieces



DISCOVER

ANA MILEAGE CLUB



BENEFICIOS DEL CLIENTE PREMIUM		STAR ALLIANCE 
Priority Airport Check-in	 STAR ALLIANCE GOLD	
Extra Baggage Allowance		
Priority Security & Immigration		
Airport Lounge Access	 STAR ALLIANCE SILVER	
Priority Boarding		
Priority Baggage Handling		
Priority Reservations Waitlist	 STAR ALLIANCE SILVER	
Priority Airport Stand-by		

DISCOVER

ANA MILEAGE CLUB

OBTÉN MILLAS DE ANA, STAR ALLIANCE Y OTRAS AEROLÍNEAS ASOCIADAS



- Invite accompanying travelling guests to the lounge using miles/upgrade points
- Service fee waiver when making changes to existing reservations/issuing a new ticket at the ANA Diamond Service desk
- Exclusive Security Check Point
- Additional Free baggage and priority baggage claim
- Special Discounts at IHG ANA Hotels Group Japan
- Diamond Service Members Original Name Tag
- Use miles to enjoy luxury benefits such as special menus at well-established restaurants and beauty salon treatments



- Invite accompanying travelling guests to the lounge using miles/upgrade points
- Upgrade points to upgrade to next higher class of service for international routes
- If available, travel in Premium Economy Class at no additional charge (This service ends from flights departing from 1st, Oct 2019.)
- Priority Reservations for International Flight and Upgrade Awards
- Additional Free baggage and priority baggage claim
- Use miles to enjoy luxury benefits such as special menus at well-established restaurants and beauty salon treatments



- Premium Economy Check-in Counter
- Upgrade points to upgrade to next higher class of service for international routes
- Entitled to bring one additional check in baggage on top of general customer baggage allowance provided
- Advance seat reservation available.
- Use miles/upgrade points for airport lounge access
- Use miles to enjoy luxury benefits such as special menus at well-established restaurants and beauty salon treatments

DISC-
OVER

NUEVOS SERVICIOS de ANA

Introducción de servicios auxiliares en el transporte aéreo internacional

SERVICE NAMES	BOOKED AT	START OF SERVICE
Keep My Fare	ANA Website Only	April 2017
Lounge Service	ANA website, GDS and at Lounge	April 2017
Pre-Paid Extra Baggage	ANA website only	March 2018
Paid Exclusive Dining	ANA website & GDS	April 2019
Advance Seat Reservation	ANA	June 2019

- 1. Keep My Fare**
 'Keep My Fare' holds your flight and price for 72 hours for just EUR 7.50 per person (or equivalent amount in JPY/USD/CAD)
 'Keep My Fare' option is available on selected All Nippon Airways operated flights with NH marketed flight booked through ANA website.
 'Keep My Fare' fee is payable per PNR on the booking, excluding infants under the age of two years.
- 2. Paid Lounge Access service**
 'Paid Lounge Access service' is a service for customers to purchase the lounge access.*
 *Free Lounge services available for certain boarding classes and Premium mileage members remains unchanged
- 3. Pre-Paid Extra Baggage**
 Use this Pre-Paid Extra Baggage service and pay for up to one piece of baggage in excess of your free baggage allowance in advance for international travel.* Costs start from 10,000JPY/EUR150/USD100
 *Terms and Conditions apply
- 4. Paid Exclusive Dining**
 Premium Economy and Economy class passengers can book the exclusive Western/Japanese meals in advance for JPY2,500
- 5. Advance Seat Reservation**
 The passenger with the booking classes V/W/S/L/K can assign the seat with the charge (From EUR 18.75)
 Other booking classes passengers are still assign their seat for free of charge.



PREMIOS



GALARDONADA CON LA MÁXIMA CALIFICACIÓN DE 5 ESTRELLAS DURANTE 7 AÑOS CONSECUTIVOS

SKYTRAX sets the benchmark for airline service by conducting the world's largest passenger satisfaction survey.

With the support of our many customers, ANA is proud to be one of seven airlines to receive this prestigious 5-Star rating for seven consecutive years in 2019.

DISC- OVER

PREMIOS



World's Best Airport Service

'World's Best Airport Service
Award 2019'



Best Business Class Onboard Catering

'Best Business Class Onboard
Catering Award 2019'

Premios recibidos

- 2011 World's Best Airport Services / Staff Service Excellence, Asia • 2012 Best Transpacific Airline 2013 World's Best Airport Services / Best Aircraft Cabin Cleanliness • 2014 World's Best Airport Services / Best Transpacific Airline • 2015 World's Best Airport Services / Best Airline Staff in Asia
- 2016 World's Best Airport Services / Best Airline Staff in Asia • 2017 World's Best Airport Services / Best Airline Staff in Asia • 2018 Best Airline Staff in Asia / World's Best Airline Cabin Cleanliness

DISC- OVER

PREMIOS



'Airline of the Year 2018'

Air Transport World
(Also received in 2017, 2016)



'Best Corporate Social Responsibility Programme 2018' and
'Business Airline of the Year 2018'
Air Transport World
(Also received in 2017, 2016)



'Basic Achievement Grand Prize 2019'
Air Transport World
(Also received in 2018, 2017, 2016)



'Best Presented First Class Award 2017 – Gold' and
'Business Class Wine List Award 2017 – Gold'
The Business Traveller Cellars in the Sky Awards



'210 Award'
The Middle East & Asia/Oceania 2017
- Freddie Awards

JV/Code Share Partners

Star Alliance

Logos of Star Alliance member airlines: TAP PORTUGAL, TURKISH AIRLINES, THAI, LOT POLISH AIRLINES, AIR CHINA, ASIANA AIRLINES, SAS Scandinavian Airlines, AIR CANADA, UNITED, ANA, Lufthansa, Austrian, SWISS, EVA AIR, SINGAPORE AIRLINES, AIR NEW ZEALAND, SOUTH AFRICAN AIRWAYS, CROATIA AIRLINES, Ethiopian, EGYPTAIR, brussels airlines, Avianca, TACA, and AEGEAN.

JV

JV

Domestic Codeshare

Logos of domestic codeshare partners: Solaseed Air, STARFLYER, AIR DO, ORC, and IBEX.

Other Codeshare Partners

Logos of other codeshare partners: Garuda Indonesia, Vietnam Airlines, Alitalia, ETIHAD AIRWAYS PARTNER, JET AIRWAYS, Philippine Airlines, JUNEYAO AIR 吉祥航空, SHANDONG AIRLINES, Eurowings, AIR MACAU 澳門航空, and Air Dolomiti.

ANA STAR WARS™ PROJECT

www.ana-sw.com

EVERY JOURNEY THROUGH THE SKY
SHOULD BE AN ENTERTAINING ONE.

THE ANA STAR WARS™ PROJECT
WILL TRANSFORM YOUR TRAVELS
BEYOND YOUR WILDEST IMAGINATION.

MAY THE FORCE BE WITH YOU.

ANA launched the Star Wars Project in April 2015 after signing a five year contract for the Star Wars brand with The Walt Disney Company (Japan) Ltd.

The partnership also means ANA is the first and only airline in the world to fly the special livery aircraft featuring Star Wars characters on the exterior of the actual aircraft.

The Star Wars livery is in line with ANA's strategy to further enhance its international presence.



DISCOVER ANA NETWORK HONOLULU

ANA, Japan's largest airline, has selected "FLYING HONU" as the theme for its limited edition livery to be used on the carrier's Airbus A380, which will be introduced on the Tokyo-Honolulu service, launching in spring 2019. The new route marks ANA's first introduction of the Airbus A380, the world's largest passenger airliner.



'FLYING HONU':

"Sea Turtle Family," featuring the Hawaiian green sea turtle—a symbol of good luck and prosperity in Hawaii.

SPECIAL LOUNGE



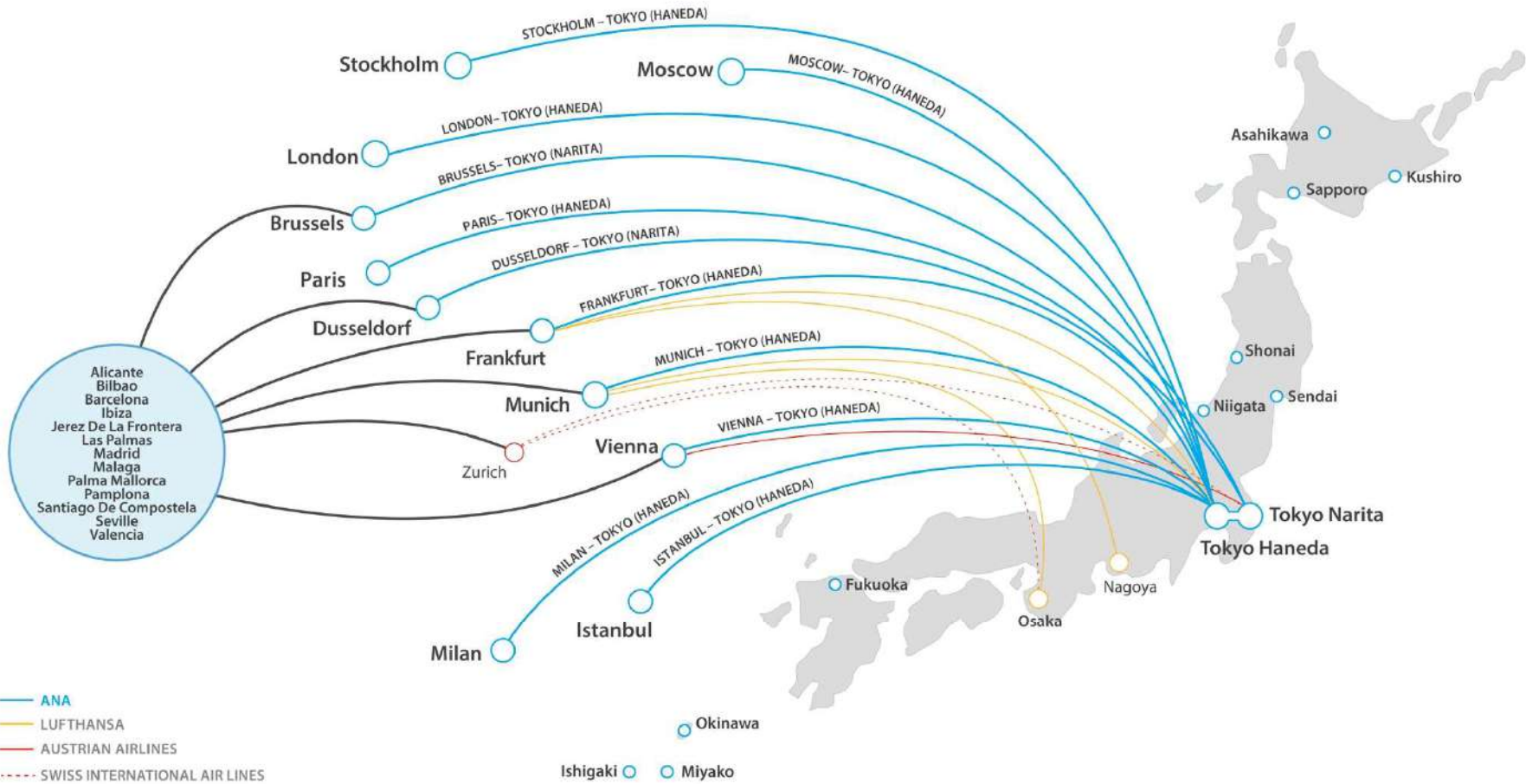
KIDS AREA



And it's all By Design.



Vuelos diarios a JAPÓN



Istanbul – Tokyo Haneda: ANA flights planned from summer 2020 | Milan – Tokyo Haneda: ANA flights planned from summer 2020
 Moscow – Tokyo Haneda: ANA flights planned from summer 2020 | Stockholm – Tokyo Haneda: ANA flights planned from summer 2020
 Zurich – Osaka: Swiss International Air Lines flights planned from March 2020
 Map not to scale. Updated January 2020.



STAR ALLIANCE MEMBERS

DISCOVER

Ventajas de *Joint Ventures*



Este proyecto conjunto entre ANA y Lufthansa, la aerolínea más grande de Europa, comenzó a principios de 2012. La cooperación cubre un total de 196 vuelos semanales en 11 rutas junto con las aerolíneas participantes entre Japón y Europa.



Convenient offers

For Corporate customers and travel agencies

- ❑ a single point of contact for all airlines
- ❑ together a wide range of offers
- ❑ easy-to-manage agreement

Traveler's Benefit

- ❑ The ability to combine segments/flights
- ❑ The increased availability of special fares
- ❑ Additional seating capacity
- ❑ Bonus miles to gain mileage awards

Effective use of capacity

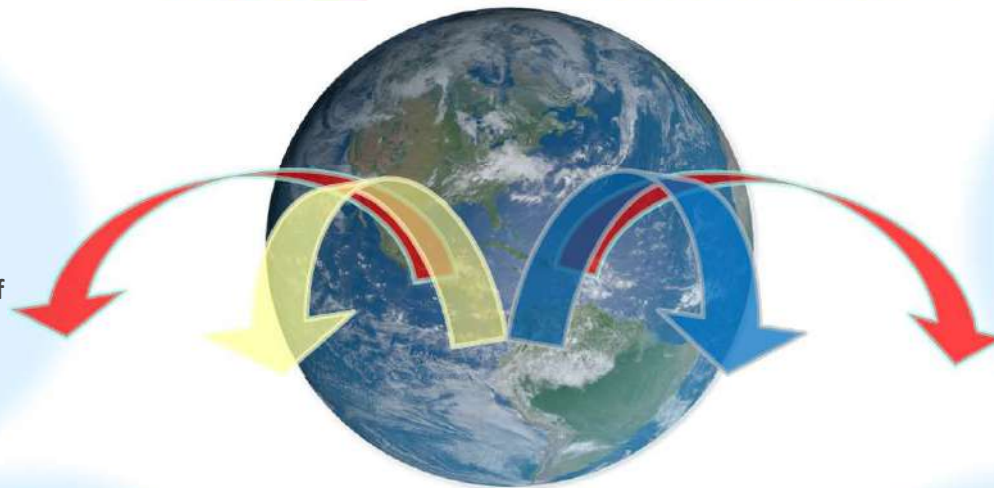
By coordinating key areas and virtually bundling resources

Fare harmonization

Fare harmonization enable to the joint marketing of flights => sales strength in each carrier's home markets.

Lower economic risk

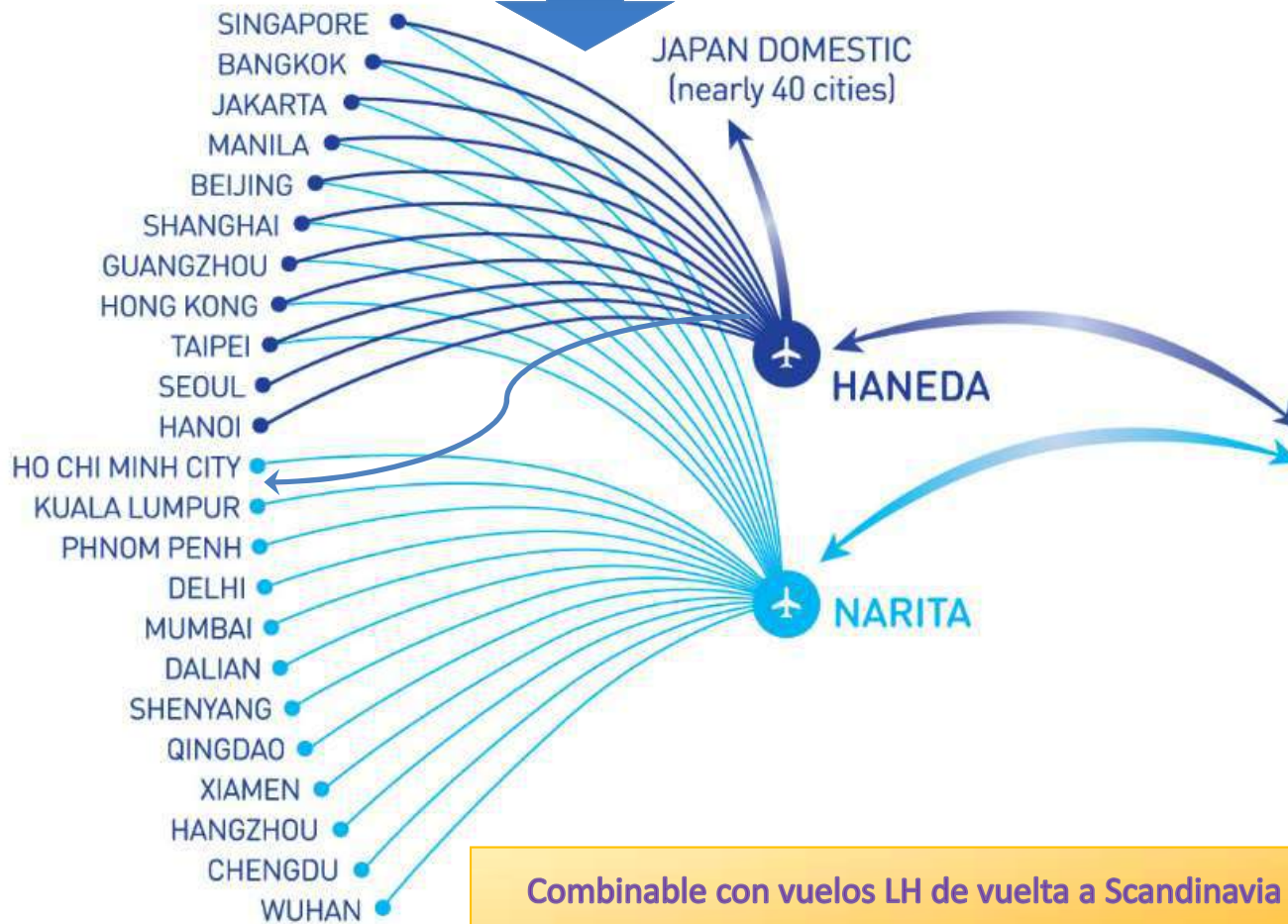
Jointly marketing flights reduces the economic risk of adding new routes



And it's all By Design.

Destinos asiáticos vía JAPÓN

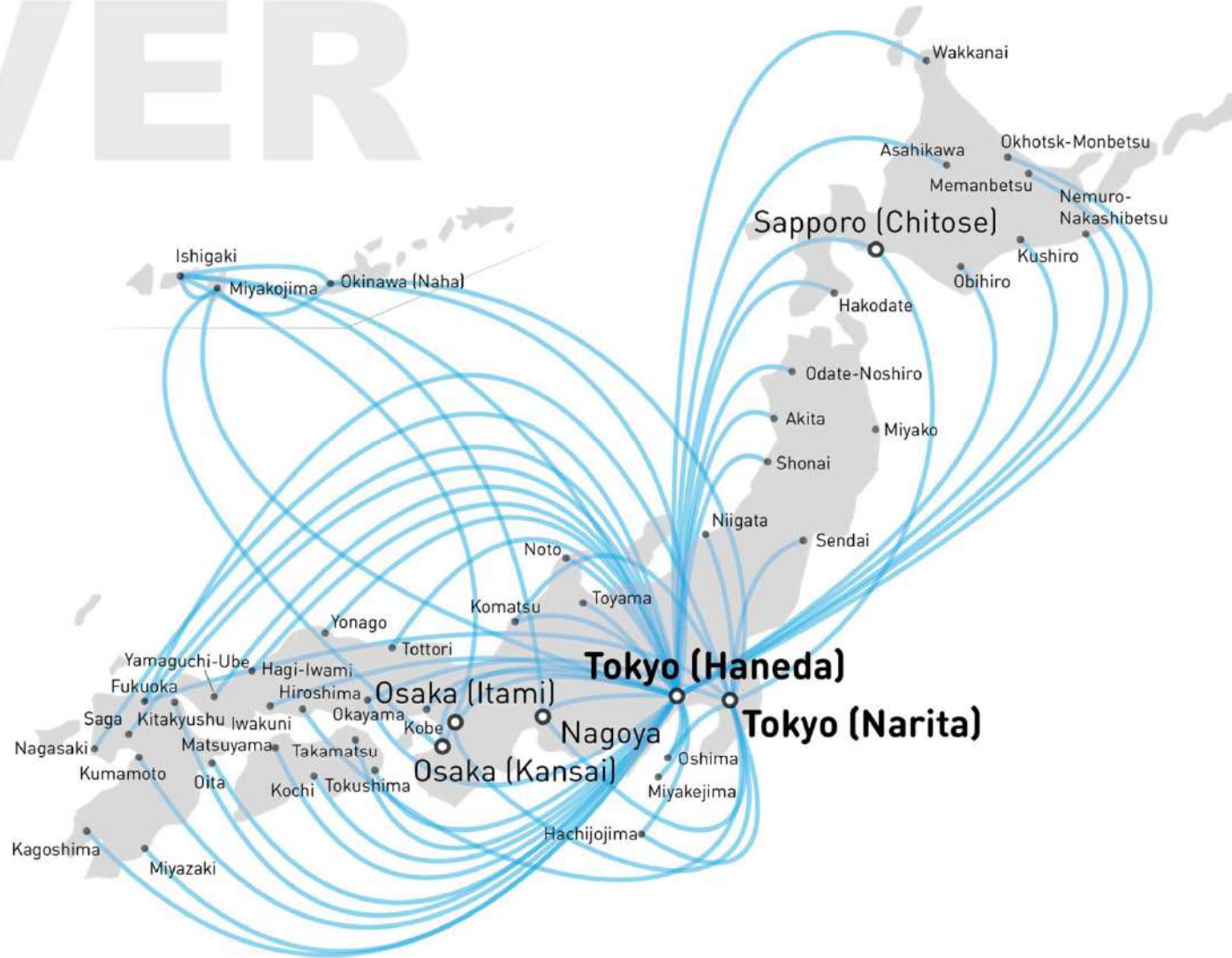
Sectores NH sólo a Asia/China



The schedule and conditions are subject to change without notice.

DISCOVER

MAPA RUTAS DOMÉSTICAS DE ANA



DISC- OVER

ACCESO A TOKIO CENTRAL DESDE EL AEROPUERTO DE HND VS NRT



410 Yen = £3 = €3.50 = 4 CHF (approx.)

3,190 Yen = £22 = €25 = 28 CHF (approx.)

DISCOVER

SABORES DE JAPÓN SEGÚN ANA – EXPLORA LAS REGIONES



Dividing Japan into eight regions, ANA will introduce the culinary specialities from across the archipelago.

Explore the various prefectures on a culinary adventure with our Tastes of JAPAN campaign.

To assist travellers, ANA is enhancing its website to include in-depth information on each region, local events and festivals, and traditional Japanese craftsmanship.



DISC- OVER

SERVICIO DE SAKE JAPONÉS

ANA offers a variety of modern Japanese sake on international flights, in addition to the existing service in First Class, Business Class, and Economy.

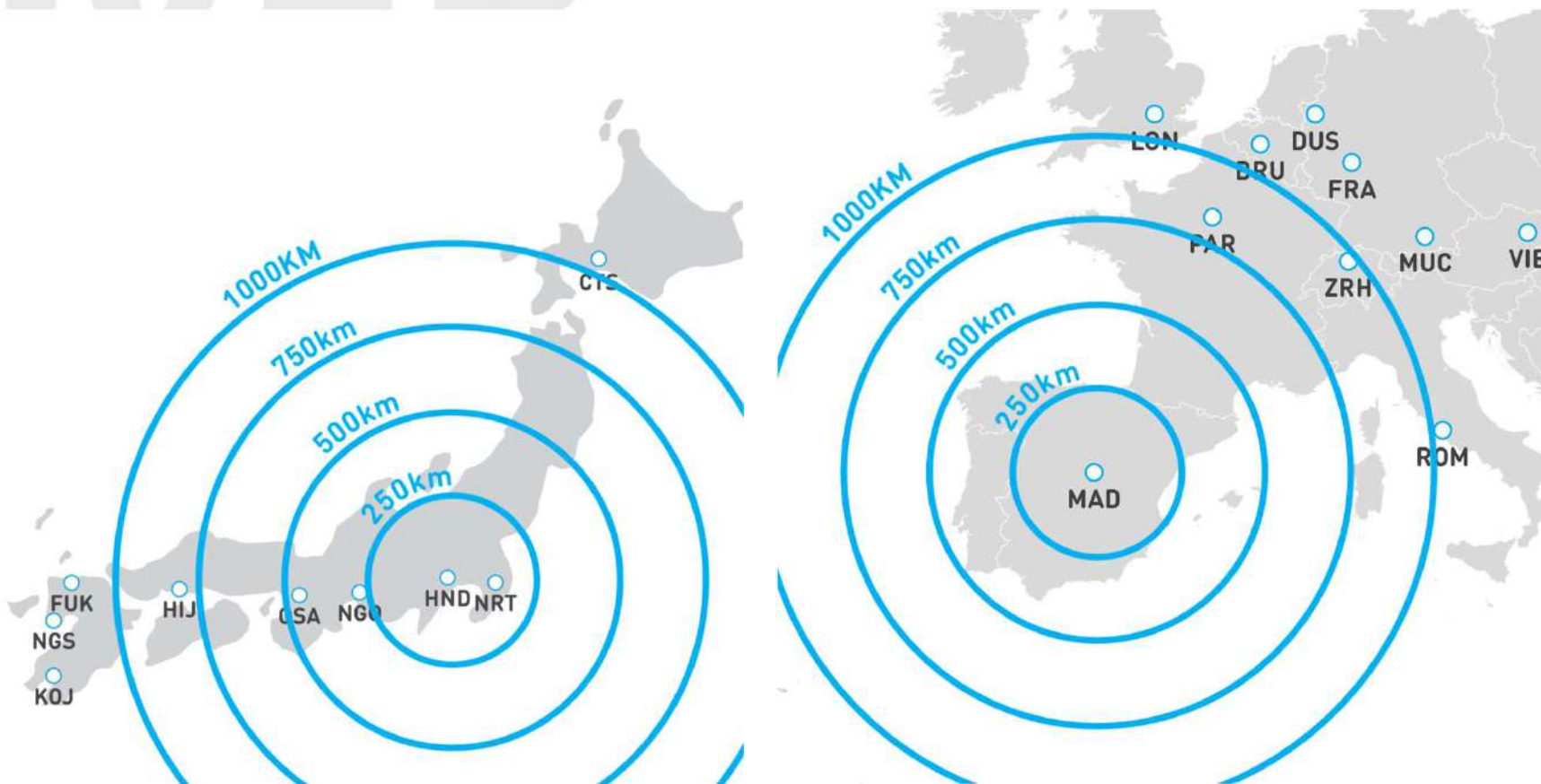
Enjoy the rich and crisp flavours of this delicious beverage and discover the charms of Japanese sake



DISC- OVER

ANA & JAPÓN

JAPÓN ES SORPRENDENTEMENTE EXTENSO



In Europe, most European countries are within 1,000 km distance which is the same distance from Hokkaido to Kyushu in Japan

TOKIO

EXPLORA EL MODERNISMO



KIOTO

EXPLORA LA CULTURA Y LA TRADICIÓN



IS JAPAN COOL?

#WeAreJapan

MAYO

DISCO
TEMPORADA BAJA PERO UNA DE LAS MEJORES ÉPOCAS
DISFRUTA DE LA BELLEZA con menos gente y menos ajetreo!



DISCOVER

ESTACIONES DE ESQUÍ EN JAPÓN PARA NIEVE POLVO

ANA operates the flight from Tokyo Haneda to New Chitose International Airport more than 19 times a day.

The flight takes approximately for 1 hour 30 minutes.



ANA Inspiration of JAPAN | A STAR ALLIANCE MEMBER



IS JAPAN COOL?

#WeAreJapan

DISCOVER

BAÑOS TERMALES – *ONSEN* –
¡POR TODO JAPÓN!



DISCOVER

OKINAWA

ANA flies daily from Tokyo Haneda to Okinawa Naha Airport 13 times a day.

The flight takes approximately for 2 hours 30 minutes.



2 hours 30 minutes from Tokyo to Okinawa



DISCOVER

COMPLEJOS MARÍTIMOS EN JAPÓN

Okinawa



Northern Okinawa Main Island



Kume Island



Central Okinawa Main Island



Miyako Island

Kerama Island

Southern Okinawa Main Island



Ishigaki Island

Iriomote Island

DISCOVER

ANA JAPAN AIR PASS

ANA OFRECE UNA TARIFA ESPECIAL A CUALQUIER DESTINO DENTRO DE JAPÓN



ANA DISCOVER JAPAN FARES

Discover Japan Fare

<https://www.ana.co.jp/en/gb/book-plan/fare/special/discover-japan.html>

Eligibility

1. You can purchase the ticket only outside Japan
2. It is not necessary to hold an international flight ticket. You can book the fare for the customer holding other airline international tickets (including LCC) or holding nothing.
3. Reservations must be made at least 30 days prior to the departure date.
4. From JPY 3,241 per sector

Visit Japan Fare

<https://www.ana.co.jp/en/gb/book-plan/fare/special/visit.html>

Eligibility

1. Residence outside Japan
(Proof required at time of purchase)
2. Applicable for passenger using international flights in any class on any airlines to or via Japan.
3. You can purchase from 2 coupons up to 5 coupons
JPY 13,000 (EUR 101) per coupon
4. Travel not permitted:
1 July - 31 August 2019,
1 December 2018 - 5 January 2019

Experience Japan Fare

https://www.ana.co.jp/en/gb/promotions/share/experience_jp/

Eligibility

1. Residence outside Japan.
2. Holding a passport issued by a country other than Japan. or Japanese passport holder with permanent residency outside of Japan.
3. Holding an international return ticket (including other airlines) with first portion of the journey originating from outside Japan.
4. From JPY 5,400 per sector
(≈, EUR 42 as of Sep18)
5. Valid for travel until 31 August 2019

DISC-OVER

ESTRUCTURA DE LA COMPAÑÍA

ANA HOLDINGS INC.

AIR TRANSPORTATION	Full Service Carrier	All Nippon Airways ANA WINGS Air Japan	 Inspiration of JAPAN
	LCC	Peach Aviation	
TRAVEL SERVICES	ANA Sales		
TRADING & PRODUCT SALES	All Nippon Airways Trading etc.		
PROPERTY & INSURANCE	ANA Facilities etc.		
FACILITY MANAGEMENT	Sky Building Service etc.		
HUMAN RESOURCES	ANA Business Solution etc.		
CATERING	ANA Catering Service etc.		
OTHER	ANA Systems, INFINI Travel Information etc.		

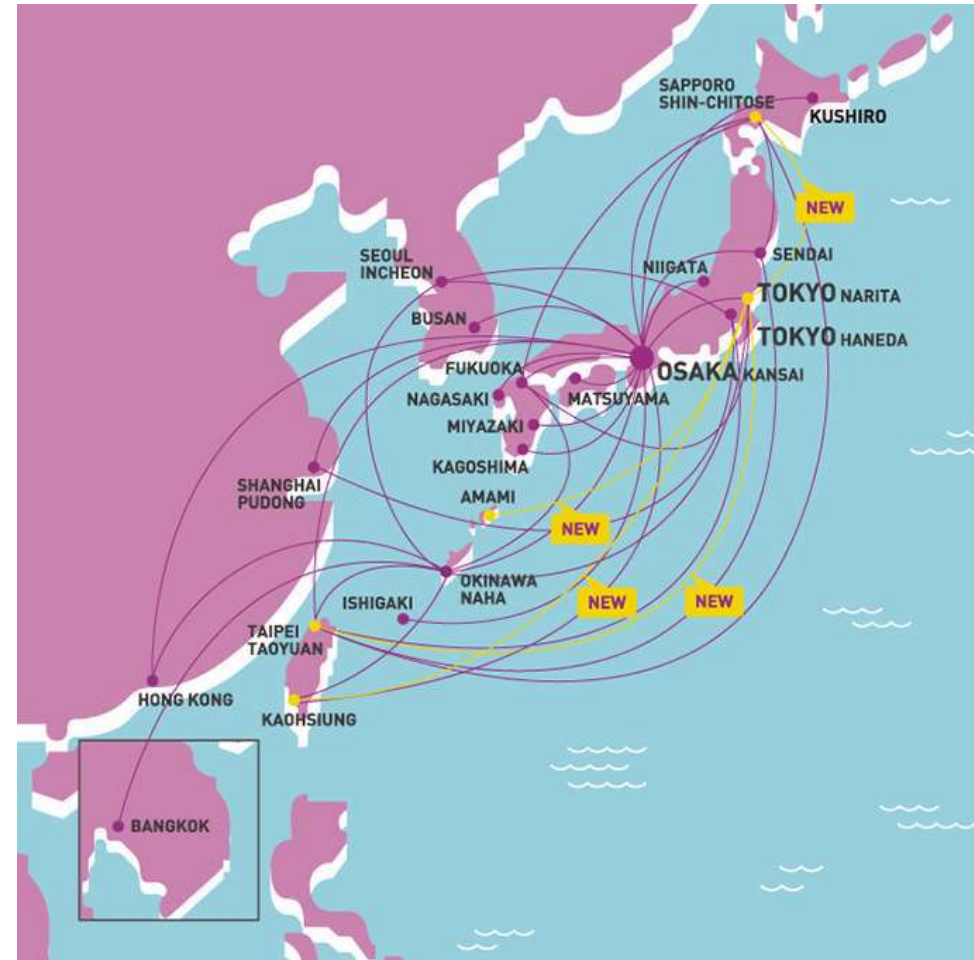
DISC-OVER

PEACH AVIATION

LCC (LOW COST CARRIER) EN EL MERCADO ASIÁTICO




- Osaka(KIX) based
- Established in 2011
- ANA's share: 77.9% as of September 21, 2018
- 19 domestic routes
- 18 international routes
- Integrated with Vanilla Air in 2019



GRACIAS



Inspiration of JAPAN

A STAR ALLIANCE MEMBER 

#WeAreJapan